

Bush 631-607: Quantitative Methods

Lecture 8 (10.19.2021): Prediction vol. III

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What is today's plan?

- ▶ Predictions: Linear model and causal inference.
- ▶ Binary predictors and randomized experiments.
- ▶ Multiple predictors, heterogeneous treatment effects
- ▶ R work: `lm()`, `levels()`, `coef()`.

Least squared

THE LINEAR MODEL

$$Y = \alpha + \beta * X_i + \epsilon$$

Elements of model:

- ▶ *Intercept (α)*: the average value of Y when X is zero.
- ▶ *Slope (β)*: the average increase in Y when X increases by 1 unit.
- ▶ *Error/disturbance term (ϵ)*: the deviation of an observation from a perfect linear relationship.

Minimize the prediction error

Confused by data?

Regression to the mean - its everywhere



How sure are we?

- ▶ What does our model tell us?
- ▶ Do the results mean anything?
- ▶ **Causal inference:**
 - ▶ Predicting the counter-factual.
 - ▶ Assumptions → use regression models for prediction.

Causal inference

Randomized experiments: women politicians and policy outcomes



Causal inference

QSS example: West Bengal (1990's)

```
dim(women)
```

```
## [1] 322    6
```

```
head(women)
```

```
##   GP village reserved female irrigation water
## 1  1        2         1       1        0     10
## 2  1        1         1       1        5      0
## 3  2        2         1       1        2      2
## 4  2        1         1       1        4     31
## 5  3        2         0       0        0      0
## 6  3        1         0       0        0      0
```

Causal inference

Promoting women's issues

```
## drinking-water facilities  
mean(women$water[women$reserved == 1]) -  
    mean(women$water[women$reserved == 0])  
  
## [1] 9.252423  
  
## Irrigation facilities  
mean(women$irrigation[women$reserved == 1]) -  
    mean(women$irrigation[women$reserved == 0])  
  
## [1] -0.3693319
```

Causal inference

Promoting women's issues: regression analysis

```
# Drinking water model
lm(water ~ reserved, data = women)

##
## Call:
## lm(formula = water ~ reserved, data = women)
##
## Coefficients:
## (Intercept)      reserved
##           14.738          9.252

# Irrigation facilities model
lm(irrigation ~ reserved, data = women)

##
## Call:
## lm(formula = irrigation ~ reserved, data = women)
##
## Coefficients:
## (Intercept)      reserved
##           3.3879         -0.3693
```

Causal inference

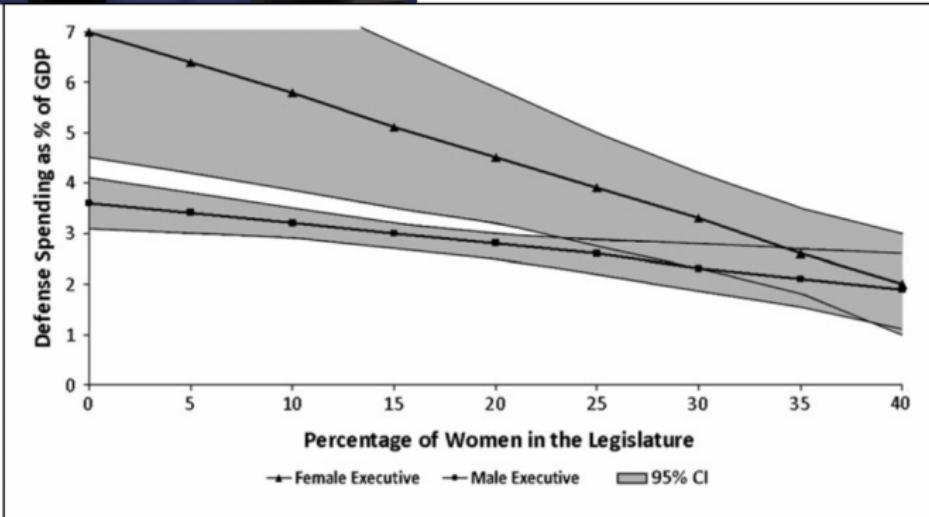
Binary dependent variable:

- ▶ slope coefficient (β) = diff-in-means estimator
 - ▶ $\hat{\beta}$: estimated average treatment effect
 - ▶ Effect with/without women leaders.
-
- ▶ Why works?
 - ▶ Randomization → causal interpretation

Women leaders of Government

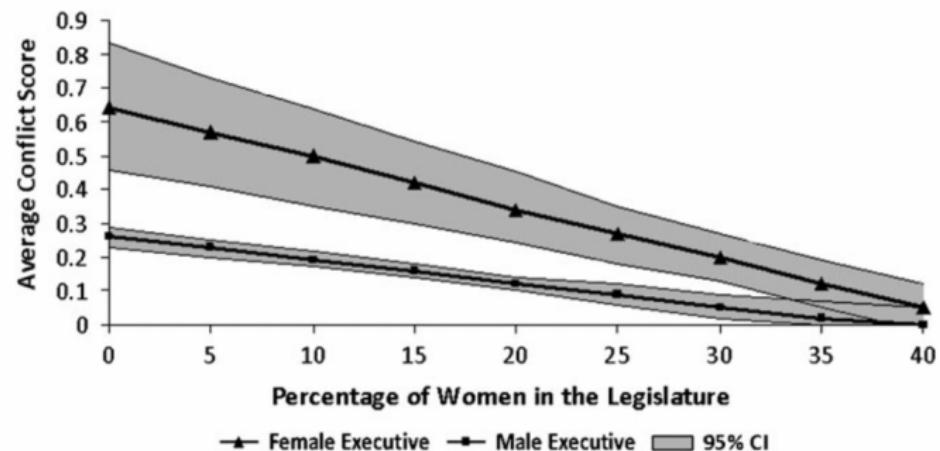


WOMEN LEADERS & FOREIGN POLICY



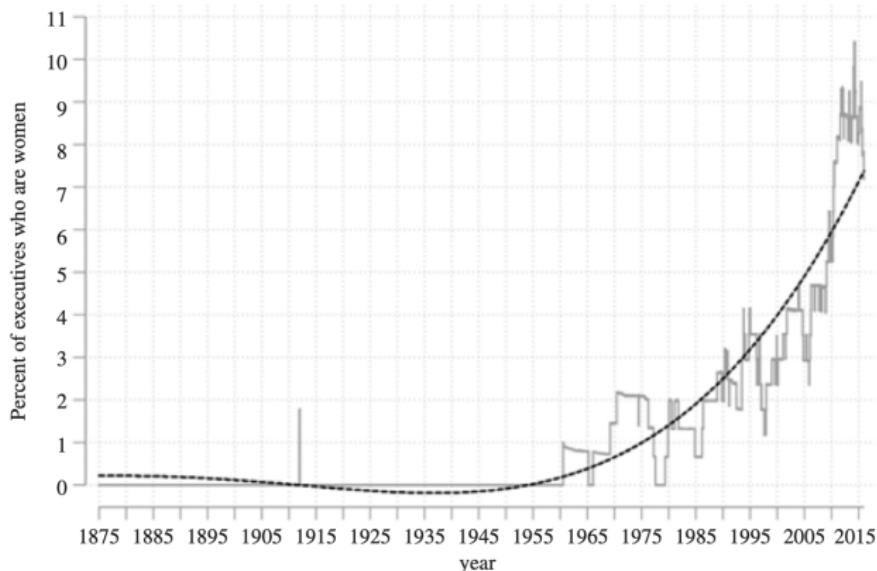
Women leaders in crisis

WOMEN LEADERS IN CONFLICT



Women leaders of Government

Schwartz and Blair (2020)



Women in crisis

Schwartz and Blair (2020)

- ▶ Audience costs → empty threat, inconsistency.
- ▶ Belligerence costs → issue a threat.
- ▶ Gender stereotypes: weak, ill-prepared, emotional.
- ▶ Leader competence: male-female dyads.

Women in crisis

- ▶ Design: experiment
- ▶ Treatments: dyads of conflict interactions.
- ▶ Outcome measures: approval (scale and binary).

```
dim(leader)
```

```
## [1] 2342    58
```

Women leaders

Gender stereotyping: small scale evidence

```
### General: higher disapproval for women
mean(leader$Disapproval[leader$FemaleUS == 1], na.rm = T) -
  mean(leader$Disapproval[leader$FemaleUS == 0], na.rm = T)

## [1] 0.04998737
mean(leader$DisapprovalBinary[leader$FemaleUS == 1], na.rm = T) -
  mean(leader$DisapprovalBinary[leader$FemaleUS == 0], na.rm = T)

## [1] 0.01466212
mean(leader$Disapproval[leader$FemaleOpp == 1], na.rm = T) -
  mean(leader$Disapproval[leader$FemaleOpp == 0], na.rm = T)

## [1] 0.131284
mean(leader$DisapprovalBinary[leader$FemaleOpp == 1], na.rm = T) -
  mean(leader$DisapprovalBinary[leader$FemaleOpp == 0], na.rm = T)

## [1] 0.0202939
```

Women leaders

```
# Linear model coefficients == diff-in-means estimators
lm(DisapprovalBinary ~ FemaleUS, data = leader)

##
## Call:
## lm(formula = DisapprovalBinary ~ FemaleUS, data = leader)
##
## Coefficients:
## (Intercept) FemaleUS
##          0.49831     0.01466

lm(DisapprovalBinary ~ FemaleOpp, data = leader)

##
## Call:
## lm(formula = DisapprovalBinary ~ FemaleOpp, data = leader)
##
## Coefficients:
## (Intercept) FemaleOpp
##          0.49521     0.02029
```

Gender and conflict approval

Inconsistency in male only vs. mixed dyads

```
# Male dyad <--> Male US, Female foreign  
mean(leader$DisapprovalBinary[leader$MM_NotEngage == 1], na.rm = T) -  
  mean(leader$DisapprovalBinary[leader$MF_NotEngage == 1], na.rm = T)  
  
## [1] -0.05852317  
  
# Male dyad <--> Female US, Male foreign  
mean(leader$DisapprovalBinary[leader$MM_NotEngage == 1], na.rm = T) -  
  mean(leader$DisapprovalBinary[leader$FM_NotEngage == 1], na.rm = T)  
  
## [1] -0.114592
```

Gender and audience costs

```
mean(leader$DisapprovalBinary[leader$MM_NotEngage == 1], na.rm = T) -  
  mean(leader$DisapprovalBinary[leader$MM_Engage == 1], na.rm = T)  
  
## [1] 0.3262621  
  
mean(leader$DisapprovalBinary[leader$FM_NotEngage == 1], na.rm = T) -  
  mean(leader$DisapprovalBinary[leader$FM_Engage == 1], na.rm = T)  
  
## [1] 0.5198552  
  
mean(leader$DisapprovalBinary[leader$MF_NotEngage == 1], na.rm = T) -  
  mean(leader$DisapprovalBinary[leader$MF_Engage == 1], na.rm = T)  
  
## [1] 0.4359946  
  
mean(leader$DisapprovalBinary[leader$FF_NotEngage == 1], na.rm = T) -  
  mean(leader$DisapprovalBinary[leader$FF_Engage == 1], na.rm = T)  
  
## [1] 0.4980188
```

Gender and belligerence costs

Make a threat or not...

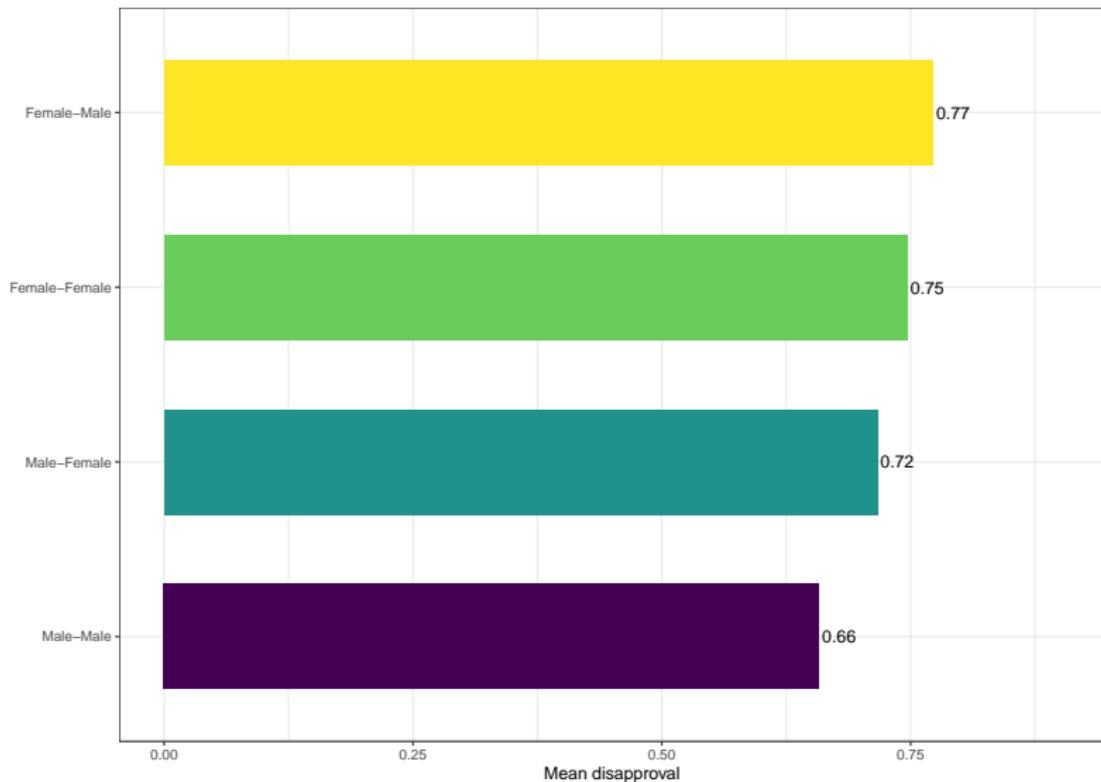
```
# Belligerence costs by gender
mean(leader$DisapprovalBinary[leader$MM_StayOut == 1], na.rm = T) -
  mean(leader$DisapprovalBinary[leader$MM_Engage == 1], na.rm = T)

## [1] 0.135034

mean(leader$DisapprovalBinary[leader$FM_StayOut == 1], na.rm = T) -
  mean(leader$DisapprovalBinary[leader$FM_Engage == 1], na.rm = T)

## [1] 0.2473684
```

Inconsistency in gender dyads



Binary predictors

Linear model elements:

- ▶ *Slope (β)*: the average increase in Y when X increases by 1 unit.

When X is binary:

- ▶ Treatment: yes or no (female leader follow-through or not).
- ▶ X change by 1 unit → no to yes.
- ▶ Y (disapproval) changes as well (measured in percentages).

Regression model

Why sanctions fail?

| | <i>Likelihood of Success Versus Failure</i> | | | | | | |
|---------------------------|---|-----------------|----------------|----------------|----------------|----------------|----------------|
| | <i>Model 1</i> | <i>Model 2</i> | <i>Model 3</i> | <i>Model 4</i> | <i>Model 5</i> | <i>Model 6</i> | <i>Model 7</i> |
| Hypothesized Variables | | | | | | | |
| All Busters | -0.24 (0.12)** | -0.46 (0.15)*** | | | | | |
| Black Knight Allies | | | 0.05 (0.25) | -0.08 (0.27) | | | |
| Black Knight Great Powers | | | | | -0.27 (0.24) | -0.44 (0.40) | |
| HSE Black Knight | | | | | | | 0.03 (0.67) |
| Control Variables | | | | | | | |
| US Cooperation | | -0.99 (0.57)* | | -0.93 (0.57) | | -0.84 (0.57) | |
| IO Support | | -2.76 (1.41)* | | -2.56 (1.46)* | | -2.17 (1.49) | |
| IO × Coop | | 1.59 (0.60)*** | | 1.54 (0.61)** | | 1.37 (0.62)** | |
| US Defensive Alliance | | -0.70 (0.76) | | -0.59 (0.72) | | -0.73 (0.77) | |
| Target Defense Alliances | | 0.00 (0.02) | | 0.00 (0.02) | | 0.00 (0.02) | |
| Modest Goal | | 1.82 (0.68)*** | | 1.77 (0.68)*** | | 1.73 (0.66)*** | |
| Prior Relations | | 1.38 (0.46)*** | | 1.37 (0.45)*** | | 1.34 (0.46)*** | |
| Democracy | | -0.58 (0.71) | | -0.46 (0.68) | | -0.31 (0.71) | |
| Post-Cold War | | -0.79 (0.64) | | -0.79 (0.61) | | -0.74 (0.64) | |
| Time | -0.08 (-0.18) | 0.04 (0.77) | -0.01 (0.69) | -0.11 (0.76) | -0.09 (0.18) | -0.08 (0.76) | -0.11 (0.18) |
| Time ² | 0.00 (-0.01) | 0.03 (0.14) | 0.04 (0.13) | 0.05 (0.14) | 0.00 (0.01) | 0.05 (0.15) | 0.00 (0.01) |
| Time ³ | -0.00 (0.00) | -0.00 (0.01) | -0.00 (0.01) | -0.00 (0.01) | -0.00 (.00) | -0.00 (0.01) | 0.00 (0.00) |
| Constant | 0.40 (-0.63) | -1.88 (1.59) | -0.77 (1.02) | -3.08 (1.61)* | -12 (.51) | -2.79 (1.60)* | -0.25 (0.51) |
| Prob > X ² | 0.02 | 0.00 | 0.07 | 0.00 | 0.02 | 0.00 | 0.01 |
| Observations | 840 | 753 | 789 | 753 | 840 | 753 | 840 |

Regression model

MULTIPLE PREDICTORS

$$Y = \alpha + \beta_1 * X_1 + \beta_2 * X_2 + \dots + \beta_p * X_p + \epsilon$$

How to interpret β_j ?

- ▶ Change in Y with 1-unit increase in X_j ...
- ▶ As all other predictors are **held constant**.
- ▶ Independent effect of each β .

Least squared: Multiple predictors

Sum of Squared Residuals (SSR)

$$SSR = \sum_{i=1}^n \hat{\epsilon}^2 = \sum_{i=1}^n (Y_i - \hat{\alpha} - \hat{\beta}_1 * X_1 - \hat{\beta}_2 * X_2 - \dots - \hat{\beta}_p * X_p)^2$$

- ▶ Estimate parameters: $\hat{\alpha}, \hat{\beta}_p$.
- ▶ Minimize SSR.

Women in crisis data

- ▶ Multiple predictors for leader's approval
- ▶ Using factor variables: binary outcome

```
### Generate a Factor variable
leader$inconsis_cond <- NA
leader$inconsis_cond[leader$MM_NotEngage == 1] <- "MM"
leader$inconsis_cond[leader$MF_NotEngage == 1] <- "MF"
leader$inconsis_cond[leader$FM_NotEngage == 1] <- "FM"
leader$inconsis_cond[leader$FF_NotEngage == 1] <- "FF"

# levels of factor
levels(factor(leader$inconsis_cond))

## [1] "FF" "FM" "MF" "MM"
```

Multiple binary predictors

$$Y(\text{Disapproval}) = \alpha + \beta_1 * MM + \beta_2 * MF + \beta_3 * FM + \beta_4 * FF + \epsilon$$

```
fit <- lm(DisapprovalBinary ~ factor(inconsis_cond), data = leader)
fit

##
## Call:
## lm(formula = DisapprovalBinary ~ factor(inconsis_cond), data = leader)
##
## Coefficients:
##             (Intercept)  factor(inconsis_cond)FM  factor(inconsis_cond)MF
##                   0.74661                  0.02588                 -0.03019
##   factor(inconsis_cond)MM
##                   -0.08871
```

Multiple binary predictors

Coefficients = diff-in-means??

```
# Regression w/o the intercepts
fit3 <- lm(DisapprovalBinary ~ -1 + inconsis_cond, data = leader)
fit3

##
## Call:
## lm(formula = DisapprovalBinary ~ -1 + inconsis_cond, data = leader)
##
## Coefficients:
## inconsis_condFF  inconsis_condFM  inconsis_condMF  inconsis_condMM
##           0.7466          0.7725          0.7164          0.6579
```

Multiple binary predictors

Same with tapply()

```
tapply(leader$DisapprovalBinary, leader$inconsis_cond, mean)
```

```
##          FF          FM          MF          MM  
## 0.7466063 0.7724868 0.7164179 0.6578947
```

Average treatment effect versus control (MM dyad)

```
# Using coef() function
```

```
coef(fit3)["inconsis_condFM"] - coef(fit3)["inconsis_condMM"]
```

```
## inconsis_condFM  
##      0.114592
```

```
coef(fit3)["inconsis_condFF"] - coef(fit3)["inconsis_condMM"]
```

```
## inconsis_condFF  
##      0.0887116
```

Model fit: multiple predictors

R^2 with multiple predictors → Adjusted R^2

Degrees of freedom (DOF):

- ▶ How many observations vary ‘freely’?
- ▶ DOF: $(n - p - 1) = n - (p + 1)$
- ▶ Multiple predictors → larger R^2
- ▶ Large sample (data) → not much difference b-w R^2 and adjusted R^2

Model fit: multiple predictors

R^2 and adjusted R^2 in regression model

```
# summary() model
summary(lm(DisapprovalBinary ~ MF_NotEngage + FM_NotEngage +
           FF_NotEngage, data = leader))

##
## Call:
## lm(formula = DisapprovalBinary ~ MF_NotEngage + FM_NotEngage +
##     FF_NotEngage, data = leader)
##
## Residuals:
##       Min     1Q   Median     3Q    Max
## -0.7725 -0.4211  0.2275  0.5789  0.5789
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)
## (Intercept)  0.42114   0.01153  36.532 < 2e-16 ***
## MF_NotEngage 0.29527   0.03574   8.262 2.38e-16 ***
## FM_NotEngage 0.35134   0.03674   9.562 < 2e-16 ***
## FF_NotEngage 0.32546   0.03426   9.499 < 2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4796 on 2338 degrees of freedom
## Multiple R-squared:  0.08127,    Adjusted R-squared:  0.08009
## F-statistic: 68.94 on 3 and 2338 DF,  p-value: < 2.2e-16
```

Heterogenous treatment effects

- ▶ Variation in effect of main predictor
- ▶ When?
- ▶ ATE vary among individuals: positive/negative
- ▶ Experiments: differences guide treatment assignment

Women leaders:

- ▶ Respondents' gender and views of leader
- ▶ Do women judge female leaders more harshly?

Heterogenous treatment effects

Leader criticism by respondents gender

```
# Subset of female respondents
lead.gen <- subset(leader, Gender == 1)

# Diff-in-means: support for female versus male leader
mean(lead.gen$Disapproval[lead.gen$FemaleUS == 1], na.rm = T) -
  mean(lead.gen$Disapproval[lead.gen$FemaleUS == 0], na.rm = T)

## [1] -0.06103819

# Subset of male respondents
lead.gen2 <- subset(leader, Gender == 0)

# Diff-in-means: support for female versus male leader
mean(lead.gen2$Disapproval[lead.gen2$FemaleUS == 1], na.rm = T) -
  mean(lead.gen2$Disapproval[lead.gen2$FemaleUS == 0], na.rm = T)

## [1] 0.1652623
```

Estimated ATE

```
# Estimated treatment effect for gender  
(mean(lead.gen$Disapproval[lead.gen$FemaleUS == 1], na.rm = T) -  
 mean(lead.gen$Disapproval[lead.gen$FemaleUS == 0], na.rm = T)) -  
(mean(lead.gen2$Disapproval[lead.gen2$FemaleUS == 1], na.rm = T) -  
 mean(lead.gen2$Disapproval[lead.gen2$FemaleUS == 0], na.rm = T))  
  
## [1] -0.2263005
```

- ▶ Women respondents are less critical on female leaders

Regression model: conditional effects

- ▶ Add predictor to the model

$$Y(\text{Disapproval}) = \alpha + \beta_1 * \text{LeaderDyad} + \beta_2 * \text{RespondentGender} + \epsilon$$

- ▶ However, *conditional effect* → Interaction model

$$Y(\text{Disapproval}) = \alpha + \beta_1 * \text{LeaderDyad} + \beta_2 * \text{RespondentGender} + \beta_3 * \text{LeaderDyad} * \text{RespondentGender} + \epsilon$$

Interaction models

$$Y = \alpha + \beta_1 * X_1 + \beta_2 * X_2 + \beta_3 * X_1 * X_2 + \epsilon$$

- ▶ Coefficient β_3 : How X_1 depends on X_2 .
- ▶ Average effect of women respondent (and leader): $\beta_2 + \beta_3$.
- ▶ Average effect of men respondent: β_2 .

Interaction model in R

Syntax: use the (*) or (:) between factors

```
# Female leader and respondents gender: Interaction model
summary(lm(Disapproval ~ FemaleUS * Gender, data = leader))

##
## Call:
## lm(formula = Disapproval ~ FemaleUS * Gender, data = leader)
##
## Residuals:
##      Min      1Q  Median      3Q     Max 
## -3.5809 -1.4157  0.4191  1.4398  2.5843 
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## (Intercept) 4.41567   0.06740  65.511 <2e-16 ***
## FemaleUS    0.16526   0.09664   1.710   0.0874 .  
## Gender       0.14453   0.09488   1.523   0.1278    
## FemaleUS:Gender -0.22630   0.13515  -1.674   0.0942 .  
## ---      
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1 
##
## Residual standard error: 1.633 on 2334 degrees of freedom
##   (4 observations deleted due to missingness)
## Multiple R-squared:  0.001536,  Adjusted R-squared:  0.0002522 
## F-statistic: 1.197 on 3 and 2334 DF,  p-value: 0.3096
```

Interaction model: continuous predictors

- ▶ How the average treatment effect varies along age scale?
- ▶ Linearity assumption: one-unit increase in predictor → similar increase in outcome.
- ▶ Data: ICB (observational).
- ▶ Variables:
 - ▶ International crises: 1918-2015.
 - ▶ Y: Crisis management technique (how to respond).
 - ▶ X_1 : Trigger event severity/type
 - ▶ X_2 : Leaders' age.
 - ▶ Model: how response varies based on trigger event (and leader's age).

Interaction model: ICB data

$$\text{CrisisAction} = \alpha + \beta_1 * \text{Trigger} + \beta_2 * \text{Age} + \beta_3 * \text{Trigger} * \text{Age} + \epsilon$$

| ▲ | cracid | actor | systrgr | systrgda | crisname | leader | cris_date | triggr | crismg | lead_age |
|----|--------|-------|---------|----------|-----------------------|---------------|-----------|--------|--------|----------|
| 1 | 2 | USA | 1937 | 12 | PANAY INCIDENT | Roosevelt, F. | 12/12/37 | 9 | 1 | 55 |
| 2 | 2 | USA | 1946 | 7 | TURKISH STRAITS | Truman | 8/7/46 | 2 | 4 | 62 |
| 3 | 2 | USA | 1947 | 21 | TRUMAN DOCTRINE | Truman | 2/21/47 | 2 | 4 | 63 |
| 4 | 2 | USA | 1948 | 24 | BERLIN BLOCKADE | Truman | 6/24/48 | 3 | 4 | 64 |
| 5 | 2 | USA | 1948 | 23 | CHINA CIVIL WAR | Truman | 9/23/48 | 8 | 1 | 64 |
| 6 | 2 | USA | 1950 | 25 | KOREAN WAR I | Truman | 6/25/50 | 8 | 8 | 66 |
| 7 | 2 | USA | 1950 | 30 | KOREAN WAR II | Truman | 9/30/50 | 9 | 8 | 66 |
| 8 | 2 | USA | 1953 | 16 | KOREAN WAR III | Eisenhower | 4/16/53 | 9 | 7 | 63 |
| 9 | 2 | USA | 1953 | 12 | GUATEMALA | Eisenhower | 12/12/53 | 7 | 4 | 63 |
| 10 | 2 | USA | 1954 | 13 | DIEN BIEN PHU | Eisenhower | 3/13/54 | 2 | 1 | 64 |
| 11 | 2 | USA | 1954 | 3 | TAIWAN STRAIT I | Eisenhower | 9/3/54 | 8 | 4 | 64 |
| 12 | 2 | USA | 1956 | 29 | SUEZ NATN.-WAR | Eisenhower | 10/29/56 | 5 | 6 | 66 |
| 13 | 2 | USA | 1957 | 18 | SYRIA/TURKEY CONFRNT. | Eisenhower | 8/18/57 | 2 | 4 | 67 |
| 14 | 2 | USA | 1958 | 8 | IRAQ/LEB. UPHEAVAL | Eisenhower | 5/8/58 | 2 | 6 | 68 |
| 15 | 2 | USA | 1958 | 17 | TAIWAN STRAIT II | Eisenhower | 7/17/58 | 8 | 1 | 68 |
| 16 | 2 | USA | 1958 | 27 | BERLIN DEADLINE | Eisenhower | 11/27/58 | 2 | 1 | 68 |
| 17 | 2 | USA | 1961 | 9 | PATHET LAO OFFENSIVE | Kennedy | 3/9/61 | 8 | 1 | 44 |
| 18 | 2 | USA | 1961 | 15 | BAY OF PIGS | Kennedy | 4/15/61 | 2 | 5 | 44 |

Interaction model: ICB data

Outcome - crisis management method:

- ▶ Negotiation, mediation
- ▶ Non-military pressure (economic)
- ▶ Non-violent military
- ▶ Violence

Predictor - triggering event: Verbal/political act, violent act.

```
summary(mydata$lead_age)
```

```
##      Min. 1st Qu. Median      Mean 3rd Qu.      Max.    NA's
##    18.00   48.00   56.00   55.84   64.00   91.00       2
```

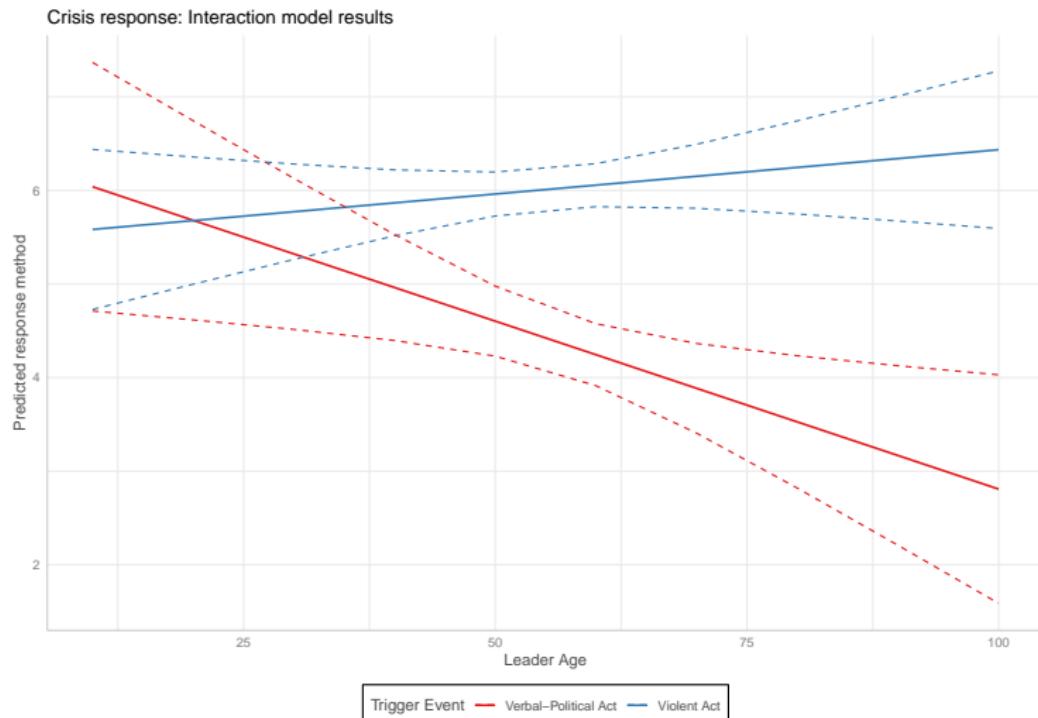
Interaction model: ICB data

```
summary(fit.age <- lm(crismg ~ triggr * lead_age, data = mydata))

##
## Call:
## lm(formula = crismg ~ triggr * lead_age, data = mydata)
##
## Residuals:
##     Min      1Q  Median      3Q     Max 
## -5.2086 -1.6012  0.9619  1.8246  4.0730 
##
## Coefficients:
##             Estimate Std. Error t value Pr(>|t|)    
## (Intercept) 6.512835  0.935138  6.965 6.24e-12 ***
## triggr      -0.113761  0.134857 -0.844  0.39913    
## lead_age     -0.041579  0.016074 -2.587  0.00984 **  
## triggr:lead_age 0.005672  0.002337  2.427  0.01541 *  
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.387 on 927 degrees of freedom
##   (2 observations deleted due to missingness)
## Multiple R-squared:  0.06487,    Adjusted R-squared:  0.06184 
## F-statistic: 21.44 on 3 and 927 DF,  p-value: 1.984e-13
```

Interaction model: ICB data

Heterogeneous treatment effects: trigger over age



Causality with observational data

Alliance contributions & Leader characteristics



- ▶ The problem of *free riding*

Leaders and alliance contribution

Business experience and military alliances (Fuhrmann 2020):

- ▶ Leader experience explain variations.
- ▶ Business: executive level.
- ▶ Smaller contributions (defense expenditures), Why?
- ▶ Egoistic tendencies.
- ▶ Belief in self-efficacy and power.

Our goals:

1. Evaluate causal effect with linear regression (Δ spending per year).
2. Run *placebo test*: strengthen the proposed causal links.

Alliance contribution

NATO Defense spending data (1949-2020)

```
head(matt1)
```

```
## # A tibble: 6 x 74
##   Country ccode `1949`  `1950`  `1951`  `1952`  `1953`  `1954`  `1955`  `1956`  `1957`  `1958`  `1959`  `1960`  `1961`  `1962`  `1963`  `1964`  `1965`  `1966`  `1967`  `1968`  `1969`  `1970`  `1971`  `1972`  `1973`  `1974`  `1975`  `1976`  `1977`  `1978`  `1979`  `1980`  `1981`  `1982`  `1983`  `1984`  `1985`  `1986`  `1987`  `1988`  `1989`  `1990`  `1991`  `1992`  `1993`  `1994`  `1995`  `1996`  `1997`  `1998`  `1999`  `2000`  `2001`  `2002`  `2003`  `2004`  `2005`  `2006`  `2007`  `2008`  `2009`  `2010`  `2011`  `2012`  `2013`  `2014`  `2015`  `2016`  `2017`  `2018`  `2019`  `2020`
## # ... with 64 more variables: 1957 <dbl>, 1958 <dbl>, 1959 <dbl>, 1960 <dbl>,
## #   1961 <dbl>, 1962 <dbl>, 1963 <dbl>, 1964 <dbl>, 1965 <dbl>, 1966 <dbl>,
## #   1967 <dbl>, 1968 <dbl>, 1969 <dbl>, 1970 <dbl>, 1971 <dbl>, 1972 <dbl>,
## #   1973 <dbl>, 1974 <dbl>, 1975 <dbl>, 1976 <dbl>, 1977 <dbl>, 1978 <dbl>,
## #   1979 <dbl>, 1980 <dbl>, 1981 <dbl>, 1982 <dbl>, 1983 <dbl>, 1984 <dbl>,
## #   1985 <dbl>, 1986 <dbl>, 1987 <dbl>, 1988 <dbl>, 1989 <dbl>, 1990 <dbl>,
## #   1991 <dbl>, 1992 <dbl>, 1993 <dbl>, 1994 <dbl>, 1995 <dbl>, 1996 <dbl>,
```

Leaders and military alliances expenditures

NATO leaders and defense spending data

| ccode \text{sc(COW numeric country code)} | year \text{sc(year)} | leadername \text{sc[leader name]} | business \text{sc[business experience]} | Country | def.exp | def.delta |
|--|-------------------------|--------------------------------------|--|----------|------------|--------------|
| 2 | 2003 | G.W. Bush | | 1 USA | 612232.612 | 13.81651492 |
| 2 | 2004 | G.W. Bush | | 1 USA | 667284.639 | 8.99201159 |
| 2 | 2005 | G.W. Bush | | 1 USA | 698019.039 | 4.60589054 |
| 2 | 2006 | G.W. Bush | | 1 USA | 708077.303 | 1.44097276 |
| 2 | 2007 | G.W. Bush | | 1 USA | 726971.529 | 2.66838457 |
| 2 | 2008 | G.W. Bush | | 1 USA | 779854.123 | 7.27436936 |
| 2 | 2009 | Obama | | 0 USA | 841220.473 | 7.86895241 |
| 2 | 2010 | Obama | | 0 USA | 865268.025 | 2.85865034 |
| 2 | 2011 | Obama | | 0 USA | 855022.313 | -1.18410840 |
| 2 | 2012 | Obama | | 0 USA | 807530.267 | -5.55448034 |
| 2 | 2013 | Obama | | 0 USA | 745415.975 | -7.69188406 |
| 2 | 2014 | Obama | | 0 USA | 699563.842 | -6.15121420 |
| 20 | 1949 | St. Laurent | | 0 Canada | NA | NA |
| 20 | 1950 | St. Laurent | | 0 Canada | 3808.656 | NA |
| 20 | 1951 | St. Laurent | | 0 Canada | 7718.028 | 102.64439720 |
| 20 | 1952 | St. Laurent | | 0 Canada | 12404.681 | 60.72344453 |
| 20 | 1953 | St. Laurent | | 0 Canada | 14234.412 | 14.75032982 |

Testing a causal mechanism

Does business experience matter?

```
# subsets by business experience
no.business <- subset(def.matt, subset = (business == 0))
business <- subset(def.matt, subset = (business == 1))

## Diff-in-means estimator
mean(business$def.delta, na.rm = T) -
  mean(no.business$def.delta, na.rm = T)

## [1] -2.134511

# Regression model
lm(def.delta ~ business, data = def.matt)

##
## Call:
## lm(formula = def.delta ~ business, data = def.matt)
##
## Coefficients:
## (Intercept)      business
##           2.847          -2.135
```

The Placebo test

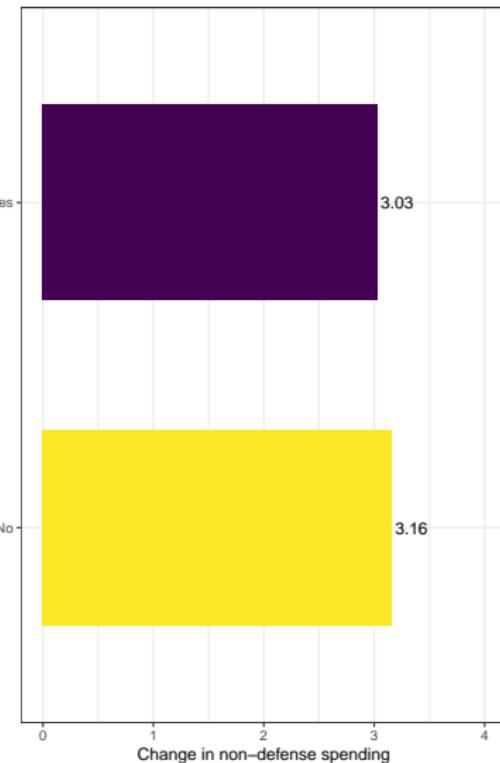
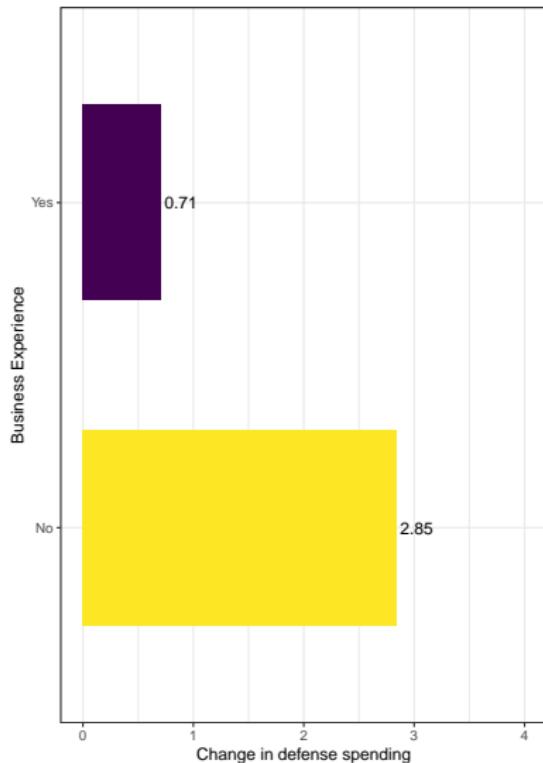
- ▶ Data: non-defense related expenses
- ▶ Business experience matters → not on other issues.

```
## Diff-in-means estimator: non-defense spending
mean(business$nondefspend_ch, na.rm = T) -
  mean(no.business$nondefspend_ch, na.rm = T)

## [1] -0.1239881
# Regression model
lm(nondefspend_ch ~ business, data = def.matt)

##
## Call:
## lm(formula = nondefspend_ch ~ business, data = def.matt)
##
## Coefficients:
## (Intercept)      business
##           3.164        -0.124
```

Businessmen, politicians and spending



Wrapping up week 8

Summary:

- ▶ Prediction and causal inference.
- ▶ Binary predictors and linear regression models.
- ▶ Multiple predictors.
- ▶ Heterogeneous effects: interaction models.
- ▶ Causal inference with observational data.

Task 3